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TangoTango.net

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To Whom It May Concern:

We believe that Tango Tango is uniquely qualified to offer services that relate to PTT applications and integration services to Land-Mobile Radio due to Tango Tango being that only company, to the best of our knowledge, that can meet all the below criteria in a single offering:

1. Our push-to-talk application can be installed on any Android, iOS device, or PC on any cellular carrier or on such devices with no cell carrier. Our users can cross-communicate among cellular carriers and can even communicate with users that are on a traditional internet connection and don't have cell service.
2. Our push-to-talk application is billed standalone to the customer agency, or even to individuals working for an agency. Our application is not tied to a cellular carrier bill. This allows it to be easily installed and billed in a highly customizable and configurable way to one or multiple entities or individuals to accommodate "bring your own device" scenarios and other unusual desired billing configurations.
3. Our integration services can support unlimited talk groups from unlimited radio systems and we support *any* type of radio system – Motorola, Harris, Kenwood, P25, MOTOTRBO, NEXEDGE, Hytera, 800 MHz, VHF, UHF, DMR, and more.
4. Our integration services are provided "as a service" with only a single, flat monthly or annual connectivity fee. Included in our "as a service" model, we provide back-end connectivity up to and including cellular backhaul to connect your radio groups to the push-to-talk application in one price from us.
5. Our push-to-talk application provides GPS tracking of all smartphone users with the map viewable from within the app itself or a PC client and with the capability to zoom to the user who is transmitting. Our app also allows users to send text or picture group messages to PTT talk group users with one click.
6. We allow easy interoperation between disparate agencies' users as well as sharing of one agency's radio-integrated dispatch channel to another customer agency and manage these through a radio integration management web portal.

7. We provide all break/fix repair, maintenance, and upgrade of your integration points with no “surprise” fees for repair or upgrade.

8. Tango Tango does not have an annual maintenance price. Our “as a service” model means that there are no hidden annual costs and no percentage annual maintenance costs associated with many other communications products.

9. Our services will be installed, tested, and service approved within 30 days of signing.

We believe that the above facts create the unique qualifications necessary to create a valid sole source for this product and service. If you have any questions at all, I am happy to offer more detail on the above points.

Thank you,

Trey Sharp

CEO

Tango Tango